

Presse | News | Prensa | Tisk | Imprensa | Prasa | Stampa | Pers | 新闻 | Пресса

Volkswagen Group reports 6.7 percent growth in worldwide deliveries in July

Volkswagen brand grows deliveries in July by 15.2 percent

Audi, Škoda and SEAT also perform better than overall market

Group sales and marketing chief Wittig: “Viewing further developments with caution”

Wolfsburg, August 17, 2009 – The Volkswagen Group again reported an increase in worldwide deliveries in July, the third successive month of growth. Despite the continuing difficult situation on global automotive markets, Europe’s largest automaker recorded 6.7 percent growth, with deliveries totaling 556,900 (July 2008: 521,100) units*. This means that 3.65 (January - July 2008: 3.79; -3.5 percent) million vehicles were delivered to customers during the first seven months of this year. The Volkswagen Group therefore continues to perform significantly better than the overall market, which declined by roughly 16 percent during this period.**

“We are making good progress and winning market share worldwide. Our current delivery figures are above plan. That proves we are present on the right markets with the right products at the right time,” Detlef Wittig, Executive Vice President, Group Sales and Marketing, commented in Wolfsburg on Monday. “It gives us a solid, positive basis for the post-crisis period. However, the recession is not over yet, it has perhaps bottomed out, but we see no signs yet of a sustained recovery on world markets. That is why we are viewing further developments with caution,” he added.

Clearly positive trend on core markets of Germany and China

The Volkswagen Group again produced a good performance on its key sales markets. Deliveries on the home market rose by 26.9 percent to 113,700 (89,600) units. The scrapping premium continued to have a positive effect. “We won as many as 250,000 new customers for the Group with the help of the scrapping premium in Germany,” Wittig commented. Developments on the Chinese market were exceptionally positive on the back of state incentive programs. The Group delivered 127,900 (76,000) vehicles in China, 68.4 percent up on the same month in 2008, and also representing the highest deliveries ever in a single month.

Volkswagen could not, however, entirely escape the effects of the tense situation on many automotive markets. A total of 286,900 (295,800; -3.0 percent) vehicles were delivered to customers in Europe. The negative situation on the market in Spain and in several countries of Central and Eastern Europe in particular had an impact.

In South America, the Group sold 74,400 (75,700; -1.8 percent) vehicles in July on an overall market that contracted by 11 percent. In North America, 41,100 (42,400) vehicles were

Page 2

delivered to customers, representing a decrease of 3.1 percent on a market that only contracted by 13 percent as a result of government incentives. In contrast, developments in the Asia/Pacific region were very positive – mainly as a result of success in China. With market growth running at 14 percent, the Volkswagen Group delivered 139,300 (88,200) units, representing a rise of 58.0 percent.

Volkswagen brand grows deliveries in July by 15.2 percent – Audi and SEAT also report increases

The Volkswagen Passenger Cars brand again performed very well: the core brand reported a 15.2 percent rise in deliveries in July to 351,000 (304,800) vehicles. Apart from models in the Golf range, there was high demand for the Lávada, Passat Lingyu, Jetta and New Bora models which are very successful in China. Deliveries in Germany grew by 38.3 percent to 60,400 (43,700) vehicles, while in China deliveries increased by 67.5 percent to 104,300 (62,300) units. As a result, 2.3 (2.21; +3.8 percent) million vehicles were delivered during the first seven months of this year.

Audi reported worldwide deliveries of 85,000 (83,200) vehicles in July, representing a 2.1 percent rise. As the market's leading premium brand, Audi benefited from positive developments in China, delivering a record 13,400 (9,400; +42.5 percent) vehicles there. Sales figures for the A3, Q5 and A6 sedan were very satisfactory. In Western Europe, the brand consolidated its leading position as the most successful premium brand thanks to growing market share.

The Czech brand Škoda reported deliveries of 55,800 (58,100; -4.0 percent). The brand made strong progress in Germany, Poland and China in particular.

SEAT benefited from the scrapping premium on the German market with a 71.7 percent rise in deliveries to 5,600 (3,300) units. 10,300 vehicles (9,300) were delivered on the home market of Spain, roughly 11 percent higher than the previous year, and the brand regained its position as market leader. In total, SEAT produced a positive result in July, delivering 33,300 (32,200; +3.6 percent) vehicles.

* excluding Scania

**excluding Scania, including Volkswagen Commercial Vehicles Trucks and Buses for January/February 2009

Note: This text is available from the Volkswagen press database at www.volkswagen-media-services.com.

Volkswagen Group Communications

Spokesperson Sales Germany

Enrico Beltz

Telefon: 0 53 61 / 9-4 85 90

Telefax: 0 53 61 / 9-57 4 85 90

E-Mail: enrico.beltz@volkswagen.de

www.volkswagenag.com

www.volkswagen-media-services.com